

VASANTHA RAO CHIGURUPATI

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EDUCATION

University of Connecticut, Storrs, CT

- Ph.D., Finance May 2012
- M.B.A., Finance May 2005

Indian Institute of Technology, Kanpur, India

- M.Tech., Chemical Engineering May 1996

National Institute of Technology, Trichy, India

- B.Tech., Chemical Engineering May 1993

WORKING PAPERS

- **Lease Intensity, Investment and Abnormal Stock Returns with Dr. Shantaram Hegde**
(Revise and resubmit at *Journal of Corporate Finance*)
- **Capital market frictions, Leasing and Capital Structure with Dr. Shantaram Hegde**
- **Capital market frictions, Leasing and Hedging with Dr. Shantaram Hegde**

TEACHING EXPERIENCE

Instructor, Sacred Heart University

September 2010 – August 2012

Fall 2010

- *Financial Management* (1 MBA and 1 UG section)
- *Investments* (1 UG section)

Spring 2011

- *Financial Management* (1 MBA and 1 UG section)
- *Investments* (1 UG section)

Fall 2011

- *Financial Management* (1 MBA and 1 UG section)

Spring 2012

- *Financial Management* (1 MBA)
- *Investments* (1 UG section)

Visiting Instructor, Quinnipiac University

August 2009 – June 2010

Fall 2009

- *Financial Modeling* (3 UG sections)

Spring 2010

- *Portfolio Theory and Practice* (1MBA section)
- *Portfolio Theory and Practice*(2 UG sections)

Instructor, University of Connecticut

January 2006-May 2009

Summer 2006

- **Financial Management** taught to B-School Juniors/Seniors

Fall 2006

- **Financial Management** (2 sections) taught to B-School Juniors/Seniors

Summer 2007

- **Investments**, taught to B-School Juniors/Seniors

Fall 2007

- **Derivatives and Financial Risk Management**, taught to B-School Seniors
- **Investments** taught to B-School Juniors/Seniors

Summer 2008

- **Investments**, taught to B-School Juniors/Seniors

Fall 2008

- **Derivatives and Financial Risk Management**, taught to B-School Seniors
- **Financial Management** taught to B-School Juniors/Seniors

Summer 2009

- **Financial Management** taught to B-School Juniors/Seniors

PROFESSIONAL EXPERIENCE

General Electric, Edge Lab, Stamford, CT

May 2004 - July 2004

Summer Intern

- Developed marketing plan for global launch of an engineering plastic for passenger rail car interiors industry for **GE** advanced materials
- Identified key value drivers and carried out qualitative and quantitative cost-benefit analysis for all players in rail supply chain
- Conducted interviews with rail car authorities in the form of Voice of the Customer (VOC)

Invensys India Limited, Hyderabad, India

April 2002 - July 2003

Engineer- Software Testing

- Took initiative and developed Automated Test scripts using Win Runner
- Prepared functional test plans, test cases for the process plant simulation package **Pro/II** version 6.0
- Prepared quality procedures document for software development and testing
- Trained other product groups within the company on Win Runner tools.

Anion Technologies Ltd., Hyderabad, India

Sept. 2001 – Feb. 2002

Software Engineer

- Responsible for studying the request for proposals (RFPs) and prepare suitable quotations
- Estimated software development cost using COCOMO and Function Point Analysis

CS Software Enterprise Ltd., Hyderabad, India

June 2000 - July 2001

Software Engineer

- Conducted corporate training on Enterprise Java Beans (EJB) and Extensible Markup Language (XML) for employees of **Citicorp** and **Wipro** in Hyderabad, India.
- Involved in serverside programming of an online educational portal.

Standard Engineers Ltd., Mumbai, India

June 1997 – May 2000

Sales Executive

- Improved the sales revenue from 70 million rupees to 100 million in less than three years
- Interacted with the top brass viz. CEO, Sr. Vice President, General Managers of various Indian and multinational corporations to understand their process plant needs and suggested innovative solutions
- Designed various agitators and mixers to improve the operational efficiency of plant equipment

Uhde India Limited, Mumbai, India

May 1996 – May 1997

Process Engineer

- Worked as a process engineer in the detailed engineering of 160,000 tons per annum High Density Poly Ethylene (HDPE) plant for Indian Petrochemicals Corporation Ltd.(IPCL), Gandhar
- Responsible for calculating pump and control valve hydraulics
- Responsible for reviewing the quotations from approved vendor list

The Andhra Sugars and Chemicals Ltd., Tanuku, India

Sept. 1993 – May 1994

Engineer- R&D

- Conducted pilot plant trials for improving the yield in aspirin crystallizer
- Assisted the research director in several other R&D activities in chemical and allied plants

AWARDS/HONORS/SCHOLARSHIPS

- Inducted into **Beta Gamma Sigma** honor society for business professionals
- **Outstanding Doctoral Student Paper** award at **SWFA, 2010** annual meetings held at Dallas
- Selected to participate in the **Doctoral Student Consortium, FMA, 2009**
- Received **Doctoral Dissertation Fellowship** from the UCONN graduate school, summer 2009
- Travel grant from the **American Finance Association (AFA)** for the 2008 Annual Meetings
- First finance doctoral student, in the **25** year history of school of business Ph.D. program at the University of Connecticut, to receive summer research support, 2008
- Graduate Assistantship, Pre-doctoral Fellowship and Summer Fellowship during 2006, 2007 and 2008
- Award for displaying outstanding creativity, one of the **General Electric(GE)** core values, in quantifying trade-off analysis, summer 2004
- Full MBA tuition waiver and graduate assistantship from the University of Connecticut, 2003 and 2004
- Full financial aid while pursuing Masters degree at IIT, Kanpur, 1996
- **Engineers India Limited** award for pursuing research in Chemical Engineering at IIT, Kanpur, 1996

PROFESSIONAL MEMBERSHIP

- **Western Finance Association** (WFA)
- **Financial Management Association** (FMA)
- **Eastern Finance Association** (EFA)

CONFERENCES/SEMINARS

- Presenter and Discussant – **FMA 2012** meetings to be held at Atlanta in October 2012
- Presenter and Discussant – **EFA 2011** meetings held at Savannah in April 2011
- Presenter and Discussant – **EFA 2010** meetings held at Miami in April 2010
- Presenter and Discussant – **SWFA 2010** meetings held at Dallas in March 2010
- Presenter –**FMA 2009** meetings held at Reno in October 2009
- Presenter and Discussant – **SWFA 2009** meetings held at Oklahoma City in Feb. 2009
- Attendee-**AFA 2008** annual meetings held at New Orleans in January 2008
- Attendee- **FMA 2008** annual meetings held at Dallas in October 2009
- Participated in **CIBER-IDEB** conference held at UCONN in July 2006

COMPUTER SKILLS

- Statistical Software: STATA 11.0 , SAS 9.2
- Databases: WRDS, COMPUSTAT, CRSP, I/B/E/S, Capital IQ, Risk Metrics, Thomson One Banker
- Other: MS-Office 2010/2007, Windows 7/Vista/ XP, Blackboard/WebCT/WebAdvisor

OTHER SERVICE

Student Advising

- Advisor to over 20 UG students with respect course selection, registration and monitoring their progress toward degree completion

Course Development

- I have co-developed and taught an **on-line financial management** course for SHU-Luxemburg MBA students

Committees

- Member of **AACSB** student subcommittee and responsible for standard 14. I prepared a report on student involvement and engagement
- Member of SHU retirement plan administrative committee. Responsible for jointly reviewing the Investment Policy Statement and plan allocations with respect to risk-reward trade-off.